

# Econ 301: Microeconomic Analysis

Prof. Jeffrey Naecker

Wesleyan University

## Course Overview

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## What This Course is About

- ▶ Tools that economists use to analyze behavior
  - ▶ Calculus
  - ▶ Optimization
  - ▶ Equilibrium
  - ▶ Game theory
- ▶ Applications to that economists typically study
  - ▶ Consumers
  - ▶ Producers
  - ▶ Governments
  - ▶ Markets
  - ▶ Small groups

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## Consumers

- ▶ How to people choose between options? *Preferences, choices*
- ▶ How do we summarize their preferences with a convenient mathematical function? *Utility*
- ▶ How do people deal with limited options? *Budget constraints*
- ▶ How do people make choices when uncertainty is involved? *Expected utility, asset markets*
- ▶ How do people make choices over several time periods? *Intertemporal choice, price indexes*
- ▶ How do these choices affect entire markets? *Consumer surplus, market demand*

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## Producers

- ▶ How do firms decide how much to produce? *Technology, cost minimization, cost curves*
- ▶ How do these choices affect the entire market? *Firm supply, industry supply*
- ▶ What happens if you don't have a competitive market? *Monopoly, oligopoly*

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## Interactions

- ▶ How do supply and demand interact? *Equilibrium*
- ▶ What are the side effects of markets? *Externalities*
- ▶ What happens if small groups interact rather than large markets? *Game theory, game applications*
- ▶ What happens if one side of the market knows more than the other? *Asymmetric information*

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## Thinking like an Economist

1. Start with a model
  - ▶ Agent or agents
  - ▶ Their objectives
  - ▶ Options available to them
2. Solve the model
  - ▶ Optimize behavior of agents, usually with calculus
  - ▶ If agents interact, find equilibrium
3. Poke the model
  - ▶ What happens if constraints change? *Comparative statics*
  - ▶ Could agents be made better off? *Welfare, efficiency*

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## Who You Are

- ▶ Econ majors and minors
- ▶ Should have already taken Econ 300
- ▶ Introduce yourselves
  - ▶ First name
  - ▶ Major(s)
  - ▶ Where you're from
  - ▶ Tell us something we don't know

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## Administrative Details

- ▶ Syllabus overview
- ▶ Moodle overview

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## Mindset

- ▶ May not get everything in lecture the first time
  - ▶ Review your notes after lecture
  - ▶ Rework examples from slides
- ▶ Iterate to success:
  - ▶ Work by yourself
  - ▶ Work with study group
  - ▶ Go to TA session
  - ▶ Go to office hours
  - ▶ Post to Piazza
  - ▶ Repeat as needed
- ▶ Many PS and exam problems will require a translation or wrinkle of some kind

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## Advice from Former Students

- ▶ “Work hard. Attend classes, pay attention, and interact actively.”
- ▶ “Go to every class, and go to extra help sessions whenever possible.”
- ▶ “Study the material week by week, not just before a big test. Knowledge is cumulative in this class.”
- ▶ “[M]ake a study group to collaborate on problem sets and test review.”
- ▶ “Go to the TA. [...] Work through as many problems as you can get your hands on. Don't be afraid to ask questions.”
- ▶ “Do not be afraid to answer questions when he randomly calls on you, he does not bite.”

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## Mathematics Review

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## Mathematics in This Course

- ▶ Because this course is about microeconomic **theory**, deal often with abstract equations and quantities
- ▶ Use lots of algebra and calculus
- ▶ For reasons outside my control, we will do some multivariate calculus even though this is not a pre-req
- ▶ If this is new to you, ask for help from me/TAs/classmates/math workshop

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## Algebra Tricks

- ▶ Exponents:

$$x^a x^b = x^{(a+b)}$$

$$\frac{x^a}{x^b} = x^a x^{-b} = x^{(a-b)}$$

$$(x^m)^n = x^{mn}$$

- ▶ Logarithms:

$$\log x^b = b \log x$$

$$\log(xy) = \log x + \log y$$

$$\log\left(\frac{x}{y}\right) = \log x - \log y$$

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## Basic Derivatives

	Function	Derivative
Derivative of a constant	$f(x) = a$	$\frac{d}{dx} f(x) = 0$
Derivative of a linear function	$f(x) = ax + b$	$\frac{d}{dx} f(x) = a$
Power rule	$f(x) = x^k$	$\frac{d}{dx} f(x) = kx^{k-1}$
Derivative of a constant multiple	$f(x) = ag(x)$	$\frac{d}{dx} f(x) = a \frac{d}{dx} g(x)$
Derivative of a sum	$f(x) = g(x) + h(x)$	$\frac{d}{dx} f(x) = \frac{d}{dx} g(x) + \frac{d}{dx} h(x)$
Product rule	$f(x) = g(x)h(x)$	$\frac{d}{dx} f(x) = g(x) \frac{d}{dx} h(x) + \frac{d}{dx} g(x) h(x)$
Quotient rule	$f(x) = \frac{g(x)}{h(x)}$	$\frac{d}{dx} f(x) = \frac{h(x) \frac{d}{dx} g(x) - \frac{d}{dx} h(x) g(x)}{[h(x)]^2}$
Chain rule	$f(x) = g(h(x))$	$\frac{d}{dx} f(x) = g'(h(x)) \cdot h'(x)$
Derivative of the natural log	$f(x) = \ln(x)$	$\frac{d}{dx} f(x) = \frac{1}{x}$
Derivative of the exponential	$f(x) = e^x$	$\frac{d}{dx} f(x) = e^x$

Notation:  $\frac{d}{dx} f(x) = \frac{df}{dx} = f'(x)$

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## Calculus of Multiple Variables

- ▶ Function can have more than one variable: eg,  $f(x, y) = x + y$
- ▶ When taking *partial derivative* of  $f$  with respect to  $x$ , keep  $y$  as a constant
- ▶ Notation:
  - ▶  $\frac{\partial}{\partial x} (f(x, y)) = \frac{\partial f}{\partial x} = f_x(x, y) = f_1(x, y)$
  - ▶  $\frac{\partial}{\partial y} (f(x, y)) = \frac{\partial f}{\partial y} = f_y(x, y) = f_2(x, y)$
- ▶ We use the notation  $\frac{df}{dx}$  to indicate a *total* derivative, where we take into account any variables that vary with  $x$
- ▶ Typically (but not always) we are interested in the partial derivative in this class

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## Total vs Partial Derivative

- ▶ For example, suppose  $f(x, y) = xy$  but we know that  $y = x^2$ 
  - ▶ What is partial derivative of  $f$  w.r.t  $x$  (as a function of  $y$ )?
- ▶ What is total derivative of  $f$  w.r.t  $x$ ?

- ▶ More generally, if  $x = x(t)$  and  $y = y(t)$ , then

$$\frac{df}{dt} = \frac{\partial f}{\partial x} \frac{dx}{dt} + \frac{\partial f}{\partial y} \frac{dy}{dt}$$

by the chain rule and the product rule

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## Integration

- ▶ You should also know how to integrate functions of single and multiple variables as well
  - ▶ This is much less common than differentiation in this class
- ▶ To find the integral of a function  $f(x)$ , think about what function  $F(x) + C$  would have derivative  $f(x)$ 
  - ▶ This approach makes use of the fundamental theorem of calculus:

### Theorem (FTOC)

Let  $f$  be a continuous function on the interval  $[a, b]$ . If  $F$  is the indefinite integral of  $f$ , then  $\int_a^b f(x)dx = F(b) - F(a) \equiv F(x)|_{x=a}^{x=b}$ .

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## Unconstrained Optimization: One Variable

- ▶ Suppose we are trying to find the optimum (ie maximum or minimum) of a function  $f(x)$
- ▶ We use the *first order condition* to solve for the optimum:

$$\frac{d}{dx}f(x) = 0$$

- ▶ Value of  $x$  that satisfy the first order condition will be the values that optimizes  $f(x)$
- ▶ How do we know if we have a maximum or a minimum?
  - ▶ We check the *second order conditions*:
    - ▶ If  $\frac{d^2f}{dx^2} < 0$ , we have a maximum
    - ▶ If  $\frac{d^2f}{dx^2} > 0$ , we have a minimum

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## Unconstrained Optimization: Multiple Variables

- ▶ Suppose we are trying to find the optimum of a function  $f(x, y)$
- ▶ Again, we use the *first order conditions* to solve for the optimum, just now there are more than one:

$$\begin{aligned}\frac{\partial}{\partial x}(f(x, y)) &= 0 \\ \frac{\partial}{\partial y}(f(x, y)) &= 0\end{aligned}$$

- ▶ Values of  $x$  and  $y$  that satisfy the first order conditions will be the values that optimize  $f(x, y)$

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## Constrained Optimization

- ▶ Suppose we are trying to find the optimum of the the function  $f(x, y)$  subject to the constraint  $b(x, y) \leq m$ .
- ▶ First construct the *Lagrangian*:

$$\mathcal{L}(x, y, \lambda) = f(x, y) + \lambda(m - b(x, y))$$

- ▶ The variable  $\lambda$  is called the *Lagrange multiplier*
- ▶ Take the first order conditions of the Lagrangian:

$$\frac{\partial}{\partial x} (\mathcal{L}(x, y, \lambda)) = 0 \quad \frac{\partial}{\partial \lambda} (\mathcal{L}(x, y, \lambda)) = 0 \quad \frac{\partial}{\partial y} (\mathcal{L}(x, y, \lambda)) = 0$$

- ▶ Values of  $x$  and  $y$  that solve the FOC of the Lagrangian will be the same values that optimized the original function  $f$  subject to the constraint.